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Dr. D's Vitamin E

Encouragement

WELCOME!



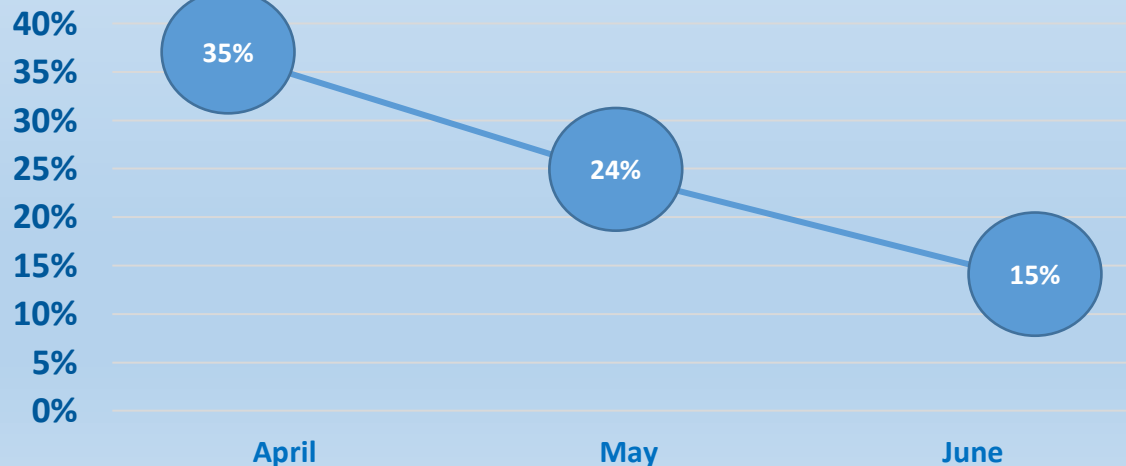
Your Webinar Today is Presented by Ellis, Partners and Edge2Learn



CLOSING: Create a Sense of Urgency



CLOSING: Collect a Deposit



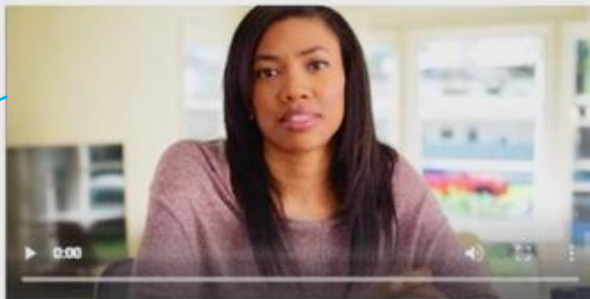
Video & Question

Machine Analysis

Transcript & Keywords

Rating and Marking

Shawna



Question 1

Please provide a 15 second overview of the new AI video assessment product.

Leasing
Professional
Records
Presentation!

Determine the
Leasing Skill to
Practice

MACHINE ANALYSIS SCORE

Keywords to Include: 4.0 %

Keywords to Avoid: 33.0 %

37%

Rate of Speech

KEYWORDS TO INCLUDE

11%

KEYWORDS TO AVOID

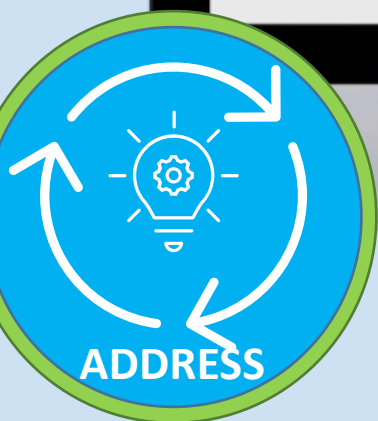
100%

RATE OF SPEECH

0wpm

AI Technology!

#ThisChangesEverything



Thank you for joining us today!

Want to learn more?



Pam Pederson

**Director of Engagement and Communications
Edge2Learn**

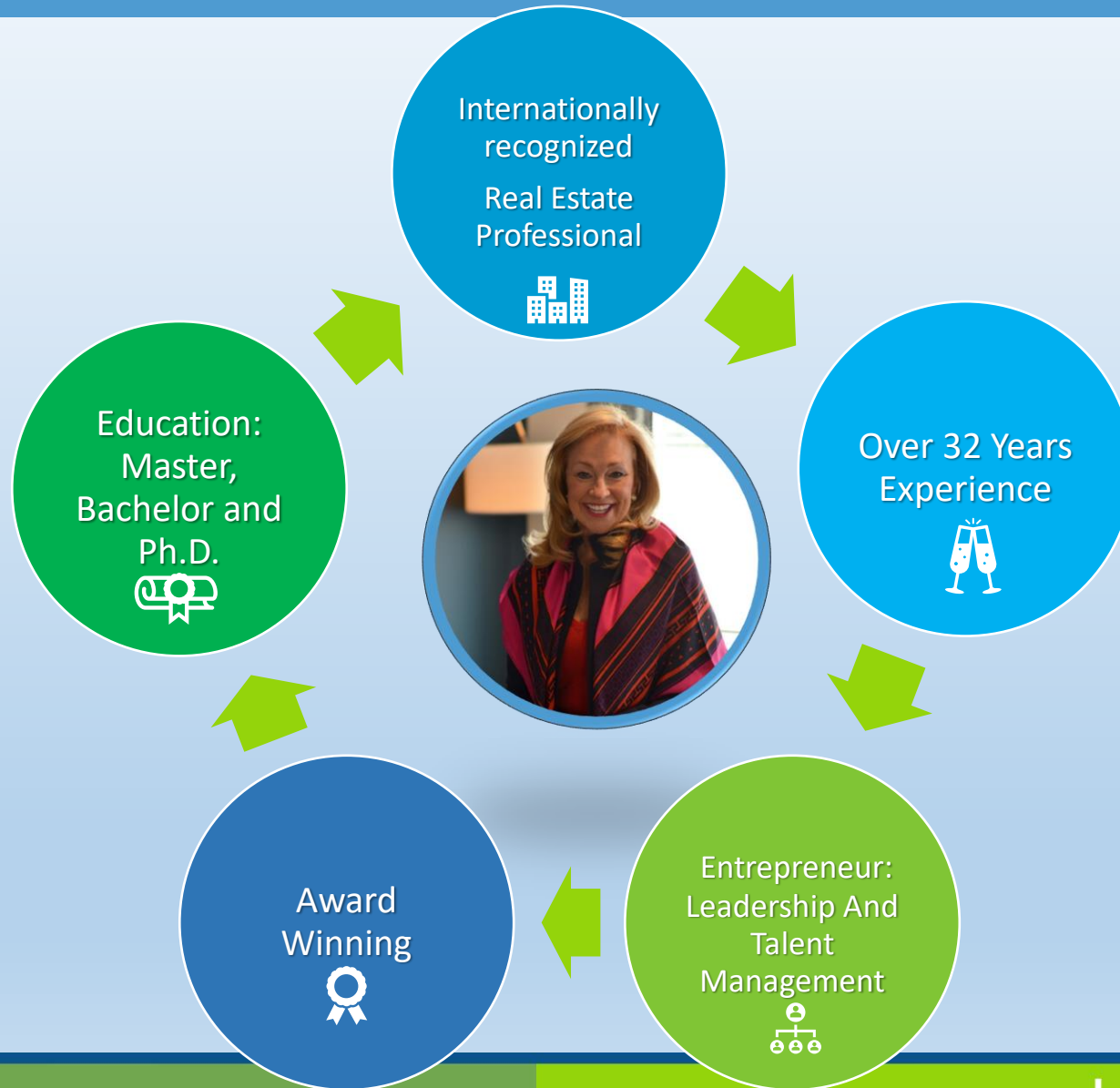
ppederson@edge2learn.com | (317) 881-8511



Today's Presentation!



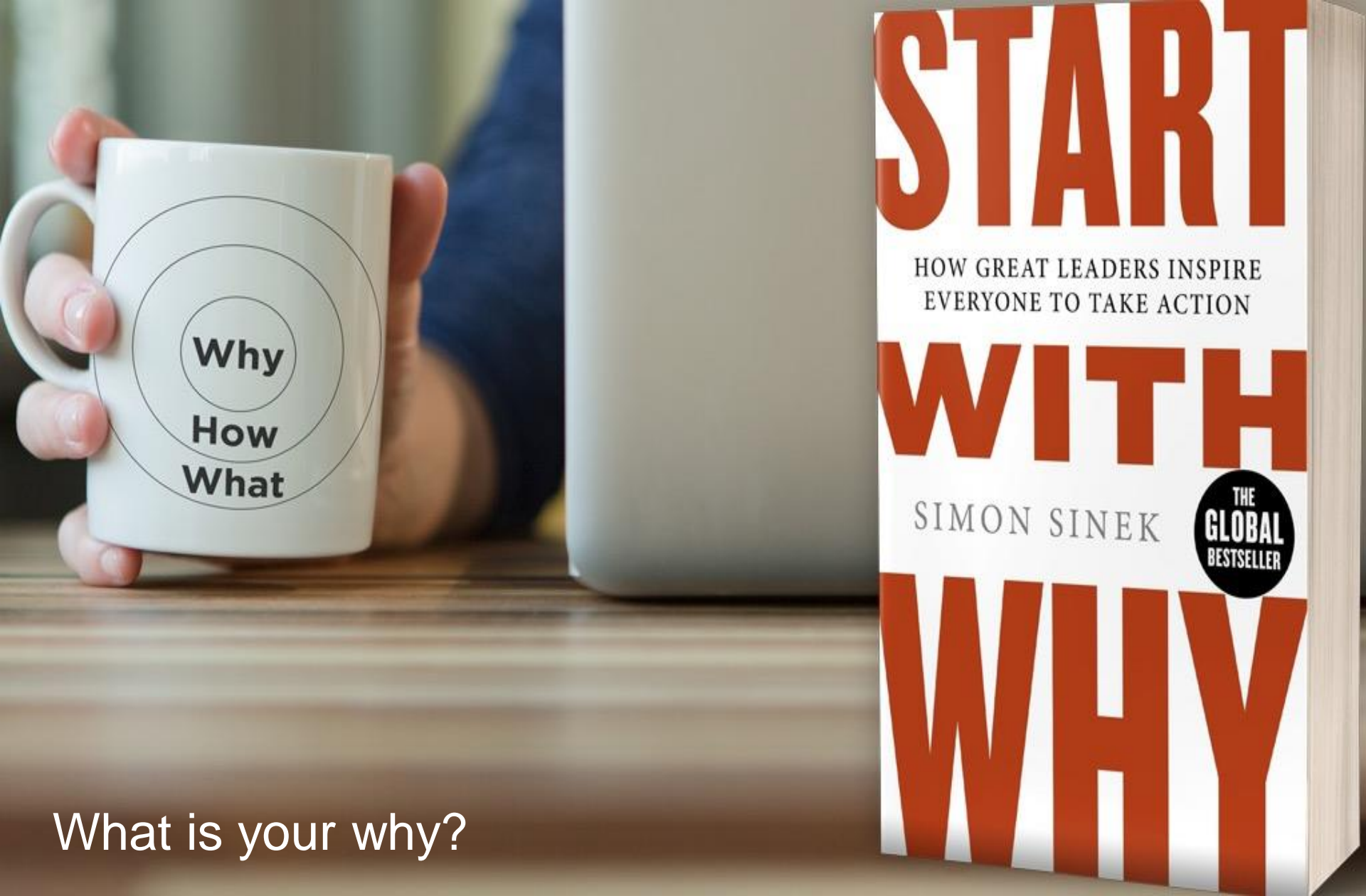
Meet Your Speaker: Dr. Deborah Phillips, CPM





Dr. Debbie's
Daily Dose of
VITAMIN E:
ENCOURAGEMENT

Encouraging yourself and others!



What is your why?



Somewhere Between
Sigh and **Cry**

87%

of employees spent the vast majority of the day
somewhere between sigh and cry.

-Jonathan Fields

FEAR IS REAL



SHIFT GEARS

How we **think** and **talk** shifts
the way we **feel** about things.

Our reaction and response
creates our reality.



Define Your Zone







“Conquer **yourself** and the world
lies at your feet.”
– St. Augustine

Successful Shifts for Personal Success



Examine your environment

Change your language

Adjust your mindset and act “as if”

Learn and apply

Surround yourself with people that match your mindset

Create new habits to support your change

Celebrate small wins



Strategies than Strengthen your Mental Muscle



- Replace **BLUE** thoughts with true thoughts.
- Change the channel
- Stay in the present
- Cut yourself some slack
- What would you tell your best friend
- Express gratitude...





Getting to the **Heart** of the Matter

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Heart

Handle all matters with care.

Engage stakeholders in the process.

Act self-employed but be a team player.

Respond promptly and professionally.

Thank people often!

"I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel."

-Maya Angelou

THANK YOU

CONNECT WITH ME



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Our Next Webinar!

When “CALM DOWN!” Doesn’t Cut It

How to De-escalate Conflict and Keep Your Cool

September 10, 2020

1:00pm – 1:30 pm CST

Register:

edge2learn.com

epmsonline.com



Katie Rigsby

Our Next Webinar!

Introduction to Emotional Intelligence

September 24, 2020
1:00pm – 1:30 pm CST

Register:
edge2learn.com
epmsonline.com



Kathy Vance



Questions?

From All of Us at Ellis and Edge2Learn

