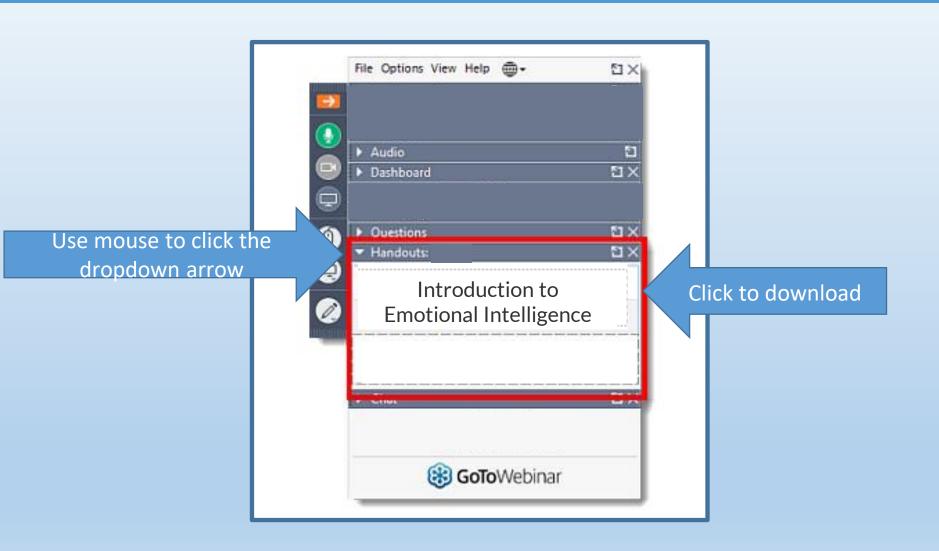
### **Download Your Handout**



# Introduction to Emotional Intelligence

## WELCOME!





#### Your Webinar Today is Presented by Ellis, Partners and Edge2Learn







# Thank you for joining us today!

#### Want to learn more?

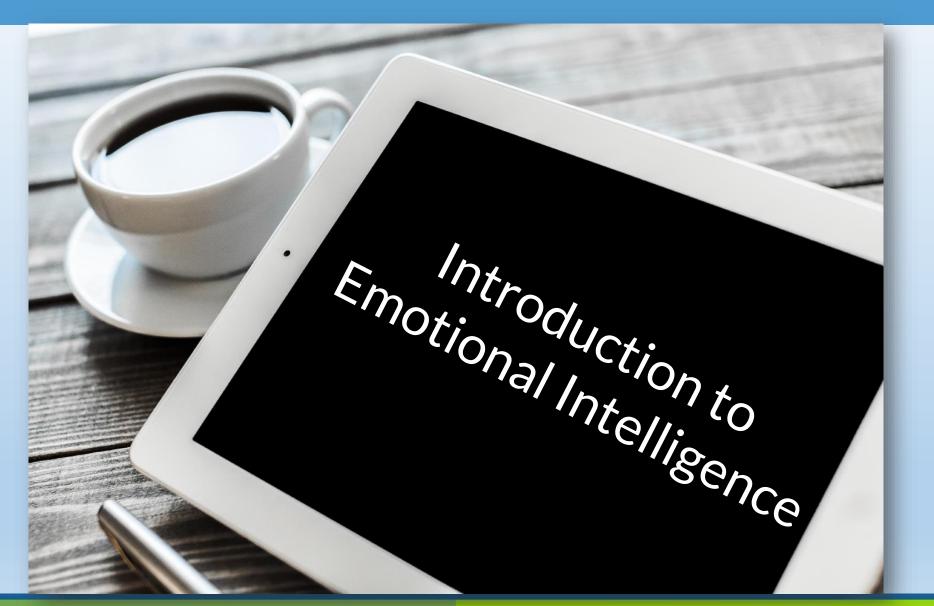


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# Today's Presentation!





# Meet Your Speaker: Kathy Vance



# Importance of Emotional Intelligence





# What Is Emotional Intelligence? - Quiz

# Which of the following statements about Emotional Intelligence is True?

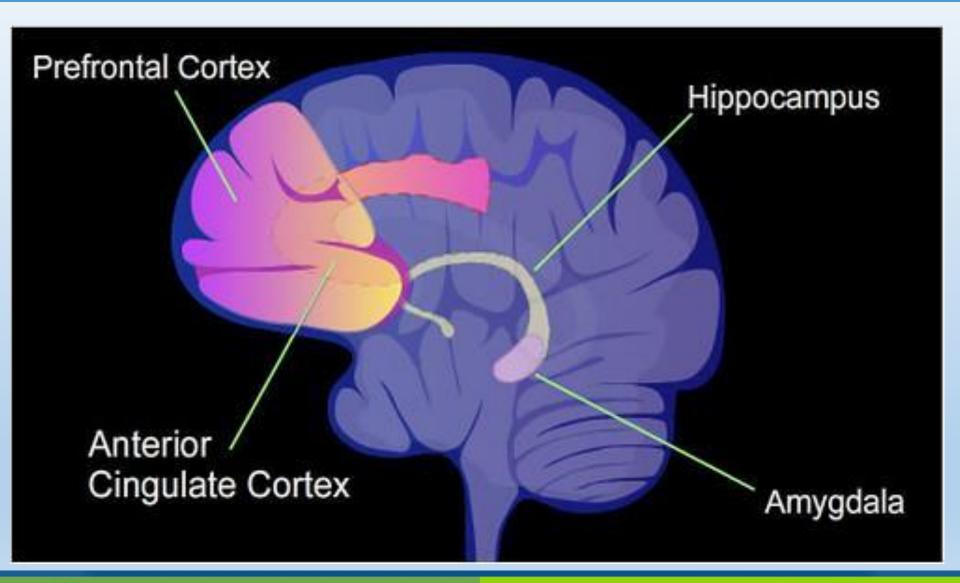
- EQ means expressing emotions openly so everyone knows how you're feeling.
- 2. Emotional people are naturally more emotionally intelligent.
- 3. EQ is about Being aware of your emotions and expressing them effectively.
- 4. EQ is controlling your emotions so no one is aware of how you're feeling.

# History of Emotional Intelligence

- Study of social intelligence begins in 1920s
- Emotional Intelligence reference first appears in 1966
- Broader studies begin in early 1990's
- Popularized by Daniel Goleman in 1995
- Referred to by a variety of labels
  - Emotional Intelligence (EI)
  - Emotional Leadership (EL)
  - Emotional Quotient (EQ)
  - Emotional Intelligence Quotient (EIQ)



## Neuroscience Behind EQ





# Amygdala Hijacking





#### POLL

Have you ever been told you said or did something that impacted others in a way you were not aware?

- 1. YES
- 2. NO



## 4 Core Skills

Personal Competencies		Social Competencies	
Self- Awareness	Self- Management	Social Awareness	Relationship Management
Emotional Recognition	Behavioral Self-Control	Empathy	Influence
	Adaptability		Inspire
	Motivation	Organizational Awareness	Conflict Management
	Optimism		Team Building
	Achievement Orientation		Develop, Coach, Mentor

WHAT I NOTICE - Self-Awareness & Social Awareness
HOW I ACT - Self-Management & Relationships Management



# Personal Competencies

**Self - Awareness** 

**Self - Management** 



# Empathy is Part of Social Competencies

Empathy is walking a mile in someone else's shoes.

Sympathy is being sorry their feet hurt.

"IN ORDER TO EMPATHIZE WITH SOMEONE'S EXPERIENCE YOU MUST BE WILLING TO BELIEVE THEM AS THEY SEE IT AND NOT HOW YOU IMAGINE THEIR EXPERIENCE TO BE"

# -BRENÉ BROWN

# **Building Personal Competencies**

#### **Self Awareness**

- Build Knowledge And Understanding
- Assessments
- Meditate/Reflect
- Ask Trusted Friends
- Formal Feedback

#### **Self Management**

- Identifying Triggers
- Journaling
- Count to TEN
- Hold Yourself Accountable
- Motivation



# **Building Social Competencies**

#### **Social Awareness**

- Start with Self-Awareness
- Take a Course on Effective Communication
- Observe Others
- Practice Empathy
- Formal Feedback

#### **Relationship Management**

- Ask More Questions
- Express Appreciation
- Servant Leadership Mindset
- Formal Feedback



#### **Our Next Webinar!**







Questions?

# From All of Us at Ellis and Edge2Learn

